

# CASE STUDY

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## COLAS WA

Manual calculations for each spray run, paper records and manually extracting data was slowing COLAS WA down. After finding APE Mobile, their efficiency and accuracy has dramatically increased, both on site and in the office.



**"GAME CHANGER FOR  
OUR BUSINESS"**





# ABOUT

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COLAS West Australia is part of the dynamic COLAS Group, the worldwide leader in transportation and infrastructure construction and maintenance. With 70,000 employees spanning 5 continents around the world, the COLAS Group carries out over 100,000 projects each year. From a family run business that commenced operations in 1996, COLAS West Australia has grown to become Western Australia's largest Spray Seal contractor.

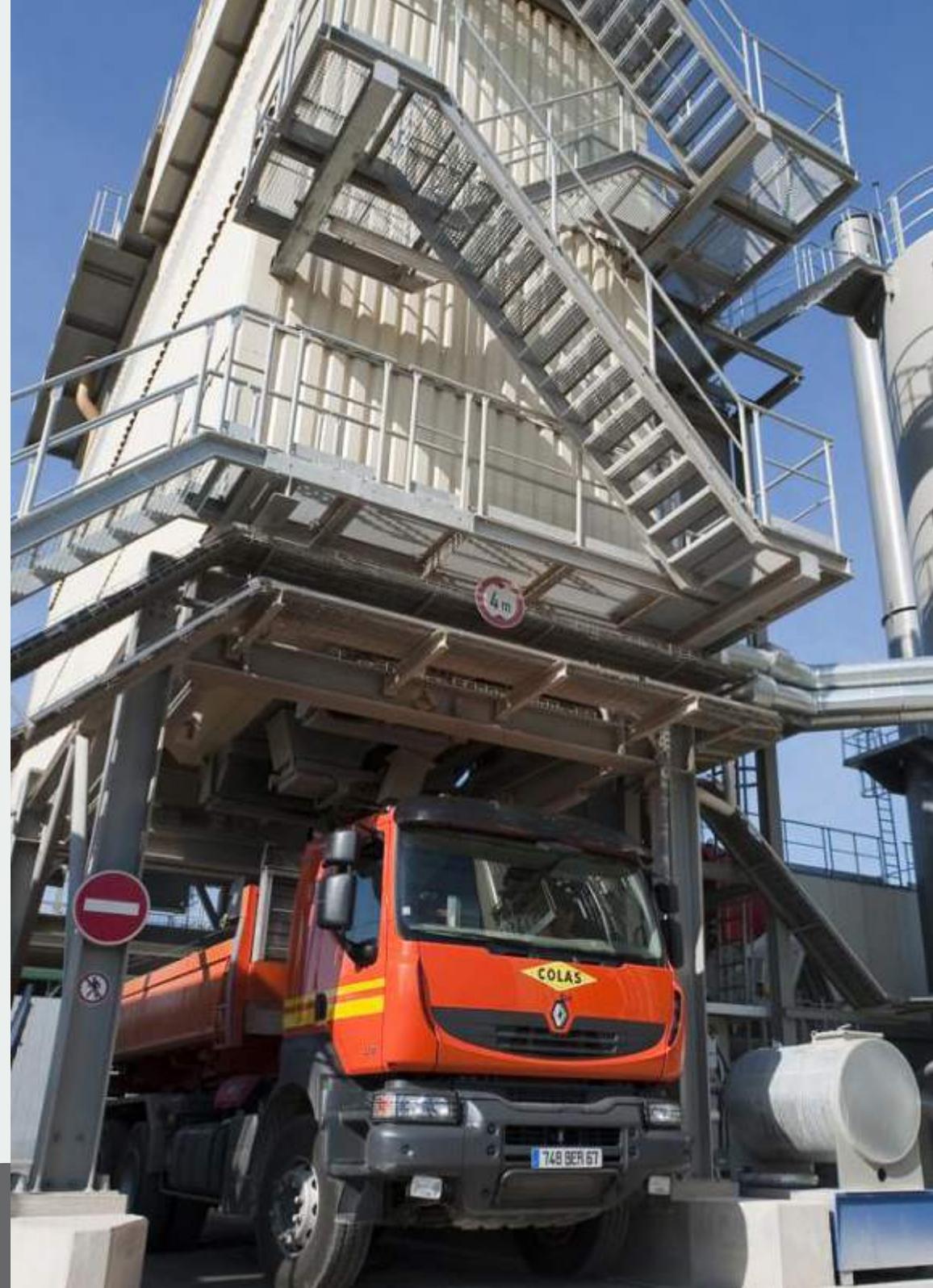
# PROBLEM

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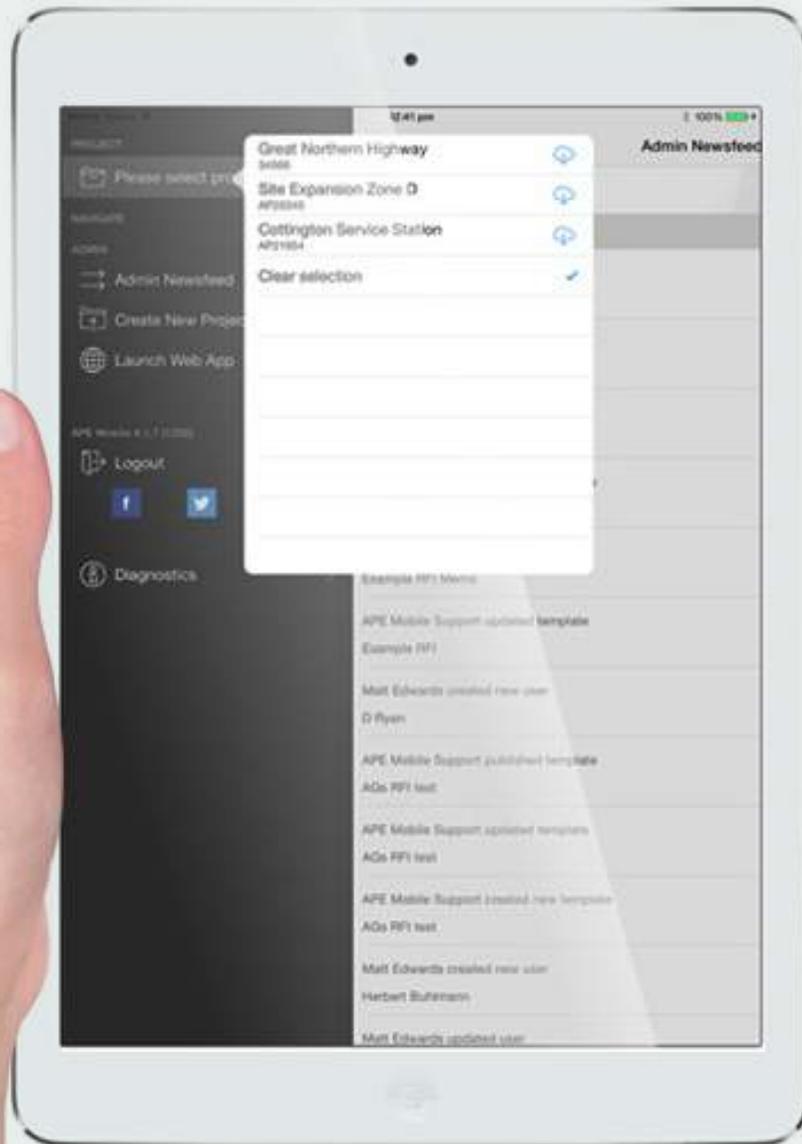
Sealing roads is very complex with varying blends, temperatures, thicknesses and combinations of aggregate. Before APE

Mobile, the drivers had to manually calculate everything on each spray run.

With projects spread across the state, getting paper records back to the office was slow and cumbersome, as was manually extracting the data once they did receive it. This was an inefficient process, wasting valuable time - COLAS WA had to look for another solution.



# SOLUTION



Colas WA were one of the first customers to adopt APE Mobile and use it as a Bitumen Spray Seal App, identically transferring their Master Spray Sheet that includes complex IF & VLOOKUP formulae. Now with accurate data, quick calculations, on-site customer signatures (all being synchronised once drivers are online), the office has real-time access to all site information and can even export specific data, giving valuable future insights.

# SOLUTION

Since proving the concept with their Master Spray Sheet, Colas WA have gone on to include all their field paperwork including pre-starts and inspection checklists, which give them the ability to raise 'Fault Reports' directly from the checklist.



# TESTIMONIAL

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Contracts Manager Stuart Nugent says:

“APE Mobile has been a game changer for our business – we have improved cash flow by getting invoices out the door in real time. We are also able to react to changes in the field as they happen. The fact we can effectively administer the software in house also means the only limitations are how far we want to push it”



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